

## Multiply Your Surfaces

### Case Study

Sterling Commercial Credit, MI, USA

### Industry

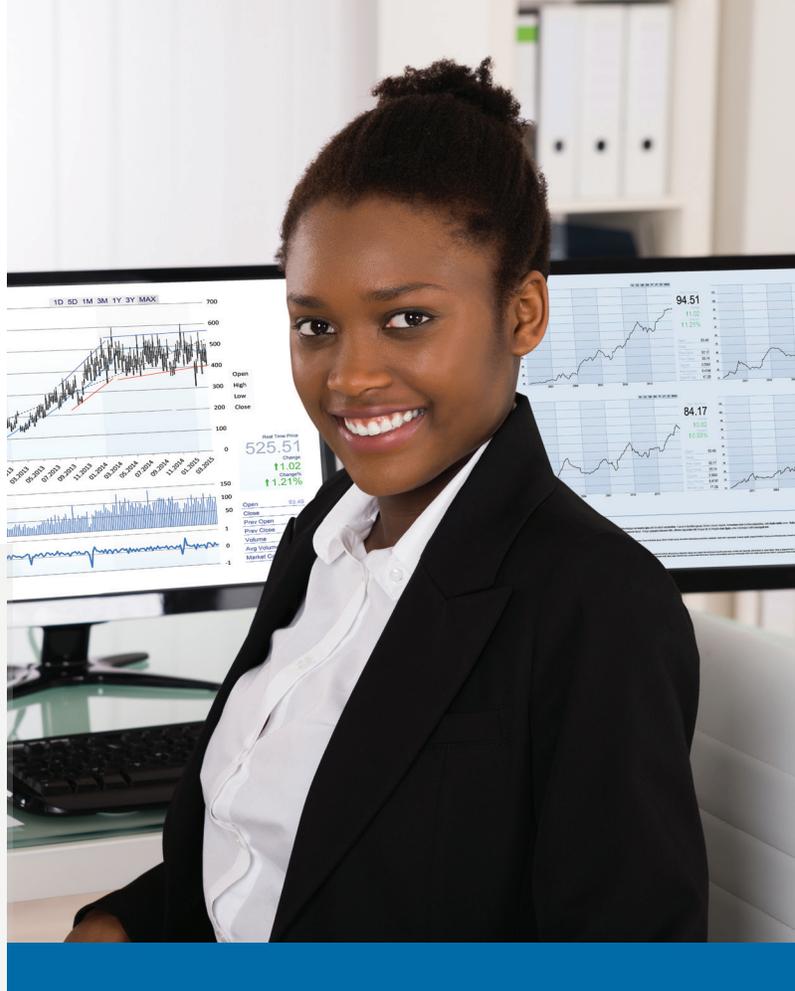
Finance

### Product

Kensington Multi-Display Adapter

### Deployment

IT Managers, Financial Workers



## The Problem

Sterling's credit team relies on being able to make informed decisions without imposing unnecessary delay on their clients. The team uses two screens to ensure they have all the information they need available to them instantly. Ken Trinka, Credit Manager at Sterling, had recently overseen the employee migration from laptops to Microsoft Surface hybrid tablets.

Ken had hoped to use his existing USB monitor adapters to allow staff to connect their existing second monitors to their Surfaces. However, he was disappointed to find that the existing USB adapters used to connect the laptops to the monitors weren't compatible with their new Microsoft Surfaces.

## The Solution: Kensington Universal Multi-Display Adapter

Rather than replacing his monitors or returning his new Surfaces, Ken turned to **Kensington's Universal Multi-Display Adapters**. The adapters can be used with any Windows or Mac operating system as well as any brand of monitor. Sterling's staff members are now able to work using their Surface screens and their monitors, helping them provide fast and efficient service to their customers.



## How It Works

The **Kensington Multi-Display Adapter** is simple to use. Once connected to a monitor (DVI or VGA), users simply plug the USB cable into their Surface or laptop. When they want to take their laptop or Surface with them, they simply unplug the USB cable. Kensington's intuitive configuration software is always available in the user's desktop tool bar and allows users to easily extend their desktop across both screens. The user can position multiple windows wherever they want, or clone the second monitor to reflect whatever is shown on their primary monitor.



*We use Kensington's Multi-Display Adapters to allow our staff to work with Microsoft Surfaces and a second monitor. I tried it for a few months, it installed easily, worked flawlessly. It's great to know that I can use them with our other laptops as well.*

*Ken Trinko - Credit Manager*

## About Kensington

Kensington is the Professionals' Choice for secure, high-performance desktop and mobile device accessories. From docking stations to laptop locks, Kensington has been trusted by organizations across the world for more than 35 years and is committed to providing professionals the tools they need to thrive.

For more information or to contact the Kensington Team, visit: [www.kensington.com](http://www.kensington.com)



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